

15th October 2008

Vistas

 Samadhan—Newsletter

Samadhan wishes you, your family and your colleagues a very happy Dipawali.



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Samadhan is now A Microsoft Gold Certified Partner for Microsoft Dynamics

Gold Certified Partners are the top level of Microsoft solutions partners and have access to the tools and support they need to help them stand out in the marketplace. At this level the partner has the opportunity to build the closest working relationship



with Microsoft, and are guaranteed, at minimum, telephone-based account engagement from Microsoft.

Why work with a Microsoft Gold Certified Partner?

Metaldyne India decides to go with Microsoft Dynamics Nav and Samadhan

Metaldyne is a leading global designer and supplier of metal-formed components and assemblies for engine, transmission, and chassis applications including engine connecting rods,



Microsoft Gold Certified Partners like Samadhan have **demonstrated expertise. Each Microsoft Certified Partner employs a minimum number of Microsoft Certified Professionals (MCPs)** who have a demonstrated level of technical expertise and the proven ability to deliver solutions featuring Microsoft products. MCPs must pass certification exams developed by Microsoft.

Microsoft Gold Certified Partners like Samadhan have additional expertise like MS SQL Server Data Management competency.

Microsoft Gold Certified Partner services include consulting, training, implementation and maintenance/support services.

Microsoft Gold Certified Partners offer a real world perspective to

your technology strategies. Microsoft Certified Partners have been in the business, on average, for more than 5 years. They bring experience to your projects gained through conducting similar projects over many years of service.

Microsoft Gold Certified Partners have direct support from Microsoft.

Microsoft Certified Partners have access to 24 x 7 x 365 support for your project whenever they need additional support from Microsoft. Microsoft Certified Partners offer a real world perspective to your technology strategies. **Microsoft Gold Certified Partners have been in the business, on average, for more than 5 years.** They bring experience to your projects gained through conducting similar projects over many years of service.

transmission valve bodies, crankshaft dampers and pulleys, machined wheel end components, forged and finished differential gears and assemblies, and balance shaft modules.

Metaldyne India situated at Adityapur is involved in precision machined forgings and castings, hobbled and shaped transmission gears and synchrocones, flywheel assembly with ring gears, precision machined engine/gear box

covers on machining centers for Tata Motors, Tata Cummins, Cummins - UK, USA, Japan and Metaldyne.

Metaldyne India chose Microsoft Dynamics Nav over SAP due to a better fitment for its requirement, ease of use and ease of implementation after an intense evaluation of both the products.

Saraswaty Press Ltd, and Mangalam Homes go live!

Saraswaty Press Limited (SPL) is a Govt. of West Bengal Enterprise engaged in printing 3000 varieties of printed products, employing 350 Staff and Officers.

The company had an instance of a failed ERP implementation done by a reputed international implementer. Samadhan was called in to correct the situation. **Samadhan was chosen because of their deep understanding of Microsoft Dynamics Nav, especially in manufacturing scenario and a rich domain knowledge of printing industry.**

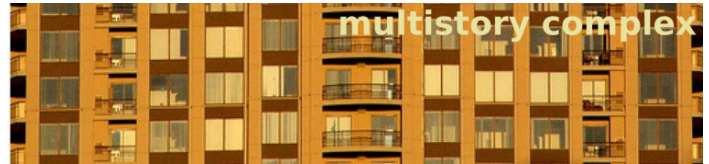
SPL went live on all areas including manufacturing and payroll on 1st August 2008. The implementation was

completed 3 weeks ahead of schedule.

Mangalam Homes is a leading realtor at Jamshedpur with more than 6 simultaneous world class real estate projects involving development of residential and commercial complexes went live on 1st September 2008.

worries. " Quotes Mr Saurav Agrawal, MD of Mangalam Homes.

The solution encompasses estimation, construction, booking and delivery of apartments. Extra work accounting, a full CRM module and a tightly knit inventory and purchase modules with



"**Real Estate Samadhan** on Microsoft Dynamics demonstrates Samadhan's comprehensive understanding of the real estate business. It is helping us scale up our operations without any

strong base of financials etc are the attractive features of the solution.

"**Real Estate Samadhan** on Microsoft Dynamics demonstrates Samadhan's comprehensive understanding of the real estate business. It is expected to help us scale up our operations without any worries."

Mr Gaurav Agrawal,
Director, Mangalam Homes.

"Workshop on Benefits of business intelligence for SME's through ICT"

PROJECT VIKAS a joint initiative of National Manufacturing Competitiveness Council (NMCC) - Government Of India & MICROSOFT has been launched for Auto component cluster in Jamshedpur.

Mr. Manoj Tiwari of Samadhan was invited in the workshop held on 26th September 2008 at Hotel Regent, Jamshedpur, to **share the learning for CEO while they implement the ERP solution in their organization.**



Mr. Tiwari, gave a detailed talk on how all stakeholders in an ERP implementation can do it better.



Mr. Arnab Bandyopadhyay of Microsoft gave a talk on how Microsoft Dynamics can give **business intelligence** to the client organization.

Earlier Mr. S. N. Thakur, President ASIA gave the welcome speech and set the tone of the workshop.

Mr. Devang Gandhi, of Empire Infotech showcased a web based costing utility.

Mr. G G Rao GM of Tata Bluescope Limited shared his views on challenges faced by SMEs in ICT implementation.



It was evident that the regular and consistent effort of Project Vikas being implemented by Cluster Pulse is touching the ICT implementation subject in a very comprehensive manner.

Thanks to Microsoft which is sponsoring the cluster development program, **Project Vikas** is fast developing into a forum which **can transform the exiting paradigm of SMEs at Jamshedpur** for the better



Samadhan will now help our customers and prospects source manpower...

Samadhan has tied up with popular job website naukri.com on an annual arrangement.

Samadhan' HR cell headed by Anita Tiwari (anita@samadhanindia.com) will henceforth be ready to assist our customers to list their vacancies on naukri.com. She will forward all applications received to a designated person in the client organization.

Interested client organizations or prospect planning to implement ERP may get in touch with her on email for this service.

Samadhan HR cell will send a questionnaire to collect the information required at the website, seek clarifications if need be and host the vacancies. Each vacancy will be hosted on the website for one month.

This service is being offered by Samadhan absolutely free. No charge for the services and no charge for the hosting. If you need the services write to:

anita@samadhanindia.com, or- jaiswal@samadhanindia.com, or ashishtiwari@samadhanindia.com

Samadhan ties up with WIPRO Infotech—WPC for infrastructure services..

Our clients have been requesting us to give them a turnkey solution for their ERP implementation.

To meet the clients' requirements we have now tied up with WIPRO Infotech who will be Samadhan's partner to offer infrastructural solutions on which the ERP will work.

WIPRO will work with our client organizations to do the total solution architecture of the infrastructure suiting the needs and budgets of the client organization and offer some

Or all parts of parts of the solution. This may or may not include WIPRO hardware.

Server, power backup, networking (LAN and WAN), wireless connectivity, security solution, internet availability, bandwidth optimization, hardware and software asset management etc are the domains on which WIPRO is ready to provide services to Samadhan clients.

In case you have a requirement write to Mr. Ajay Kumar Jaiswal (Jaiswal@samadhanindia.com) or speak to him on 92040 66507 to help you connect to WIPRO Infotech.



Breakthrough Business Productivity Designed Specifically For Your People – theme of future versions of Dynamics

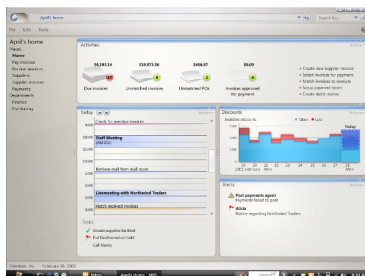
Businesses don't garner insights or make decisions. Businesses don't close deals, invent new products, or find new efficiencies.

People do.

Companies excel when they empower their people to drive the business forward

.Strategies, organization, motivation, and leadership all set the stage for business success. But to see results, you also have to give your people the right tools, information, and opportu-

nities—because success ultimately comes down to your people. We call a business that fosters a winning environment a "people-ready business."



Software is instrumental to the people-ready business. Software is increasingly how we harness information, the lifeblood of business today. Software enables people to turn data into insight, transform ideas into action, and turn change into opportunity.

Microsoft is building the next generation of breakthrough business applications designed to amplify the impact of your people.

"The software challenges that lie ahead are **less about getting access to the information people need and more about making sense of the information they have**—giving them the ability to focus, prioritize and apply their expertise, visualize and understand key data, and **reduce the amount of time they spend dealing with the complexity of an information-rich environment.**"



Bill Gates
Chairman, Microsoft

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Samadhan, A unit of RITC Pvt. Ltd., is a software consulting organization based out of Ranchi, Jharkhand, India. It has its customer base in eastern India at Ranchi, Jamshedpur, Dhanbad, Kolkata, Bhubaneswar etc.

Samadhan is Microsoft Gold Certified Partner for its practice in Microsoft Dynamics Nav, a business solution (also called ERP generically).

Microsoft Dynamics Nav is a business solution especially crafted for meeting the unique needs of small and medium enterprises. Ease of operation, ease of customization and implementation coupled with its unique feature “works with and like Microsoft Office” are some of the reasons it is fast becoming a hot favorite among SMB customers in India and world wide.

<http://www.microsoft.com/dynamics/nav/default.aspx>
<http://www.samadhanindia.com>

Resources at your service...

Please use the following links to get valuable inputs on Microsoft Dynamics Nav 5.0:

See multimedia demo to get a feel of the solution at :

http://www.microsoft.com/dynamics/nav/demos/5_0/index.html

Test drive Microsoft Dynamics NAV 5.0 without having to install software at your end at:

<https://microsoft.order-5.com/microsoftdynamicslanding/navoffer.aspx>

Contact us (info@samadhanindia.com) to take advantage of the micro verticals ready with us on following domains:

- Manufacturing
 - Auto Ancillary
 - Electrical control panel
 - Steel re-rolling
 - Printing press
 - Bearing manufacturing
 - Transformer manufacturing
- Management Education
- Trade, Service and Distribution
- Automobile sales, service and distribution
- Batch processing
- Government payroll—power generation unit
- Nursing homes
- Real Estate
- Sea Food export/domestic
- Transport management

Write to us to get a **free Software evaluation guide** called “**EVERYONE WINS**”

