

1st August 2008

Vistas

 A Samadhan—Newsletter

Special points of interest:

In the last Microsoft Year (July 2007-June 2008), **400 more organizations** like Maruti, Marico, Jessop, Neil Auto, Dunlop etc. decided to implement Microsoft Dynamics.

The current number of Microsoft Dynamics users in India alone, has exceeded 1000 as of 1st July 2008

With launch of Microsoft Dynamics Nav 5.0 with over 300+ product enhancements, it makes more sense than ever before for SMB organizations like yours to evaluate this product for your organization.

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Microsoft Dynamics Nav 5.0, the new version available for you with 300 more features!

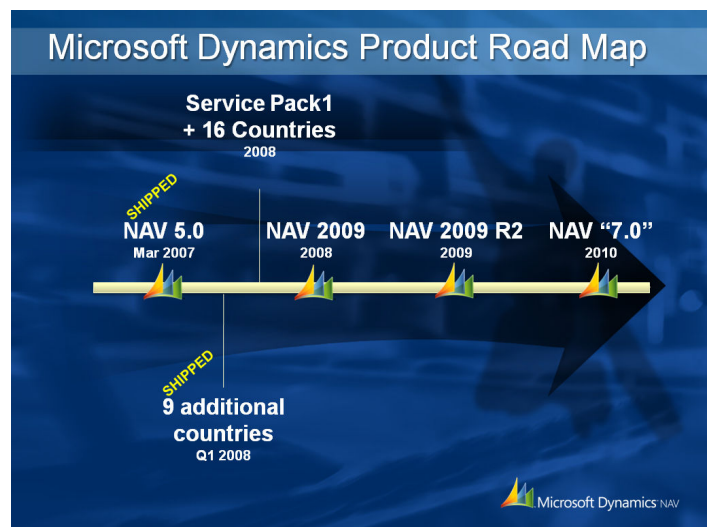
Integration of the solution with Microsoft Map point, document approval cycle for sales and purchase functions, extensive enhancement on **prepayment** on sales and purchase, ready templates for rapid implementation, **predefined user permissions** for typical roles like Production Manager, Shipping & Receiving Clerk, Order Entry Clerk, Purchasing Agent, Accountant, Accounts Receivables Clerk, Accounts Payable Clerk are some of the hot features of the new version.

Deep **costing features** have been added to upgrade the user interface as well as costing framework aimed at better facility **for decision making** for day to day business.

Traceability has been addressed

More organizations choose Samadhan to implement Microsoft Dynamics Nav

MRM Marketing at Ranchi, **APEX Corporation** at Ranchi and Jamshedpur, **SNL Bearing Limited** of NRB group, **Saraswaty Press Limited** at Kolkata, **Mangalam Homes** at Jamshedpur, **Jost Auto Components** Jamshedpur, **MEW Suspensions** At Jamshedpur and **Ranbir Polymer** at



beautifully which allows the user to quickly identify where Lot or Serial numbers have been sold or bought. Enhancements of the Item Tracking assignments when selecting, allocating or counting them has been added.

Integration with Microsoft Outlook on user preference, with on line and offline synchronization extends the utility of the solution by spreading it on the communication layer of Microsoft Outlook.

Jamshedpur etc were some of the customers who chose Samadhan to implement Microsoft Dynamics Nav in their organizations.

We are servicing our clients at **Ranchi, Jamshedpur, Dhanbad, Kolkata** and **Bhubaneswar**

There are now **over 21 customers** now who are using Microsoft Dynamics Nav for variety of businesses like trading, manufacturing, management education, real estate, printing, auto ancillary, rubber parts manufacturing, transformer manufacturing, electrical control panel manufacturing, power plant, Nursing homes etc

CCL Press, Utkal Auto Limited, APEX Corporation, Alfa Transformers, MEW Suspensions, Mangalam Homes and MRM Marketing go live!

On 1st April 2008, which is the start date of new financial year, 4 of our customers went live.

All their operation got going on the new solution and it was a matter of great satisfaction for Team Samadhan to be able to transition 4 customers simultaneously to Microsoft Dynamics Nav.

The operation included Ranchi, Jamshedpur and Bhubaneswar and a concerted effort to hand hold the users at client locations so that our customers' customers do not suffer at all due to the transition.

Apex Corporation who are dealers of

Rockwell, Atlas Copco and Canon, have a total of 4 locations spread over Ranchi and Jamshedpur which connect to their central server based at Jamshedpur. Enthused by the utility of the software, Apex increased the user license within 2 months of going live.

Utkal automobiles similarly have their businesses in body building and automobile sales, service and spares at a total of 5 locations. Jamshedpur, three locations in Bhubaneswar and Cuttack, Bhubaneswar and Barbil. They doubled their the user license to ensure that the solution is available to all users who are keenly using the

software to run their day to day operation and use the analytical facility to see where their work is taking them and their organizations.

CCL press, at Ranchi is the printing press catering to the printing needs of Coal India. An earlier clients of Print Management Samadhan (Samadhan ERP), CCL press migrated to PRINT Management Samadhan on Navision.

MEW Suspensions, a Tata motor ancillary at Jamshedpur and Mangalam Homes, the leading real estate developers and town planners at Jamshedpur went live on 1st August 2008.

" It is a very good software and we find our work so much easier, accurate and devoid of rework . Thanks to Samadhan and to Microsoft."

Kiran, a user at Apex Corporation



A unique Microsoft and NMCC initiative

PROJECT VIKAS a joint initiative of National Manufacturing Competitiveness Council (NMCC) - Government Of India & MICROSOFT has been launched for Auto component cluster in Jamshedpur.

The objective of Project Vikas is to " Enable global competitiveness in SME's through IT "

Activities under the project include, IT Value Workshops, Knowledge Networks , Skill Enhancement, IT Ecosystem Readiness, E-Readiness Center.

Samadhan is working closely with Project Vikas to assist the auto component manufacturers in upgrading their business management system to a world class level. This will not only help them run their businesses in a better manner, it will give the much needed confidence to an overseas buyer.

Samadhan was invited to showcase the micro-vertical for auto component manufacturers on 14th June 2008 at Hotel Regent at Jamshedpur.

The Auto Ancillary Samadhan, an ERP on Microsoft Dynamics Nav was showcased on this occasion, which drew a lot of interest among the audience which primarily included the auto component manufacturers of Jamshedpur.

One of the companies, present, Ranbir Polymer, immediately finalized their order on us to implement Microsoft Dynamics Nav in their organization. Their implementation is already underway.

The Auto Component Manufacturers have formed a consortium and named it Jamshedpur Auto

Component Manufacturers Consortia



Private Limited (JAMCO). Currently there are 10 members in the consortium.

One of the consortium member MEW Suspensions has already asked us to implement Microsoft Dynamics Nav. In fact MEW Suspensions went live on 1st August 2008.

Samadhan intends to work hand in hand with JAMCO and Project Vikas to contribute its bit to add strength to the ambition of the consortium to break national boundaries and score business overseas.

Key features—Auto Ancillary Samadhan—a micro vertical on Microsoft Dynamics Nav

Integration of all areas of operation in one single application

No reconciliation, no worries about statutory compliances and no difficulty in meeting the information needs of the principal (DEM)

A large amount of organizational resources and management attention is engaged into collating data to figure out what is happening in the organization. The information required by the principal is steadily increasing and hence having data organized in the organization to meet any information need is a big comfort.

Inward (MASDP) and outward (Job Work) outsourcing made easy to manage

What material came in for which operation from which DEM with which reference, how much is lying at which stage within the plant or with subcontracting vendor and how much of that material has already been sent to the DEM... these are constant worries of the entrepreneur. The solution not only gives all this information easily and in a easy to understand format, it also helps create the entire out bound and inbound logistic data which is critical need of the business.

Out ward sub contracting, correct valuation of material at various stages and improvement of predictability of supplies from them, are squarely addressed by the solution. Some organizations refer to this operation as 57F4 operation.

Traceability

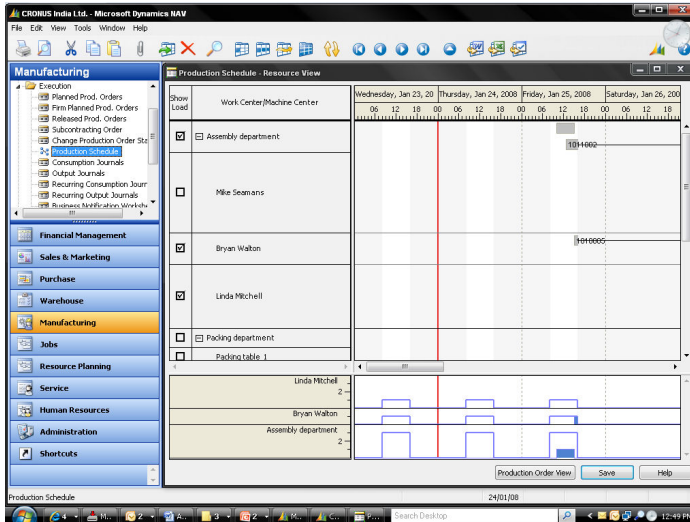
From purchase to inspection to issue to the shop floor, through each operation till dispatches to the client, material and material traceability travels with your operations and is available whenever required.

WIP visibility, stage wise

Knowing where you stand with regard to material decides the stretch you

can expose yourself to full fill a customer requirement. As all operations are happening through the software, it presents the data about the material in whichever way you want.

Tools, their calibrations, the material



sent for repairs outside and their tracking is made easier

The quality of production will depend upon the accuracy your tools give you. Their calibration and tracking is often missed out for want of an appropriate and easy to use information system. This is what Auto Ancillary Samadhan does for you. It also helps you track scores of repair items getting in and out of your plant.

If you are using dies, their identification, machining and die runs help you get an optimal output from each die run

Wastages, efficiencies, rework and capacity utilization get reported so that you can address them

The Bill of Material (BOM) and routing (processes) can now be standardized and deviations from the standard measured, analyzed and reported for you to take appropriate action for interventions wherever required..

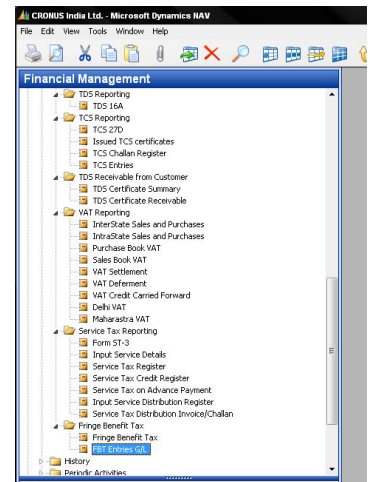
Meeting the delivery schedule of the DEM with back end support of the business solution

From planning a quantity for the customer, to estimation of the raw material required, the financial impact of the purchase, dipping into database to

find out the production so far, the supplies made so far and the expected value of the sale of the planned item quantity is a mouse click away.

The drill down feature of the solution on the data view of any item makes the data grid behave like the magic lamp, giving all related information exactly as you want it.

Coupled with the base features of user friendly interface characteristic of Microsoft and its seamless integration with MS Outlook and other Microsoft Office components like Excel and Word, Auto Ancillary Samadhan on Microsoft Dynamics Nav is the solution auto ancillaries in small and medium segment had been looking for, for a very long time and not having it. They need wait no more. Auto Ancillary Samadhan is ready for a quick deployment with ready to use solution templates.



Statutory reporting comprehensively addressed in the solution

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Samadhan, A unit of RITC Pvt. Ltd., is a software consulting organization based out of Ranchi, Jharkhand, India. It has its customer base in eastern India at Ranchi, Jamshedpur, Dhanbad, Kolkata, Bhubaneswar etc.

Samadhan is Microsoft Certified Partner for its practice in Microsoft Dynamics Nav, a business solution (also called ERP generically).

Microsoft Dynamics Nav is a business solution especially crafted for meeting the unique needs of small and medium enterprises. Ease of operation, ease of customization and implementation coupled with its unique feature "works with and like Microsoft Office" are some of the reasons it is fast becoming a hot favorite among SMB customers in India and world wide.

<http://www.microsoft.com/dynamics/nav/default.aspx>
<http://www.samadhanindia.com>

Resources at your service...

Please use the following links to get valuable inputs on Microsoft Dynamics Nav 5.0:

See **multimedia demo** to get a feel of the solution at :

http://www.microsoft.com/dynamics/nav/demos/5_0/index.html

Test drive **Microsoft Dynamics NAV 5.0** without having to install software at your end at:

<https://microsoft.order-5.com/microsoftdynamicslanding/navoffer.aspx>

Contact us (info@samadhanindia.com) to take advantage of the micro verticals ready with us on following domains:

- Manufacturing
 - Auto Ancillary
 - Electrical control panel
 - Steel re-rolling
 - Printing press
- Education
- Trade, Service and Distribution
- Automobile sales, service and distribution
- Batch processing
- Thermal Power Generation
- Health Services
- Real Estate
- Sea Food export/domestic

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