



Footwear

Garments

Fashion Leather



PEBBLESTONE
fashion

Overview

Country or Region: Worldwide
Industry: Apparel, Fashion Leather, Footwear.

Typical Customer Profile

Companies which are associated with apparel, footwear, leather goods and accessories.

Business Situation

Fashion or apparel business has highly demanding customers at one end and a totally disorganized subcontracting/ vendor eco system in the country. Businesses keep fighting for their breath trying to get the two ends meet.

Emails, excel sheets, accounting software, SMSs and endless phone calls, conferences and visits to meet customers and prospects is the order of the day.

The businesses cry for an integrated system which will help them get a hold on information, which in turn can help them serve their customers to the exactitude demanded and also give them some peace of mind.

Solution

pebblestone|fashion Samadhan (Solution) is created on a worldclass business suite, Microsoft Dynamics NAV. Totally integrated, scalable, reliable and customizable. Suited and crafted for small and medium businesses, affordable and maintainable.

“Apparel and Footwear Solution based on Microsoft Dynamics puts control in the hands of the organization rather than on the constraints forced on it by the environment. “

Mr. Shantanu Tiwari, Director, Samadhan

pebblestone|fashion Samadhan (Solution) addresses the unique needs of the industry by giving a full control on the operations of a typical export company from the time he submits a quote and sample to getting a satisfied and happy customer.

While the software is being used for the day to day working, Microsoft Dynamics NAV as a reliable and integrated framework to manage the inventory, purchase, sales, customer relationships, collectable control and meet the statutory requirements of the business.

The natural integration of the solution with Microsoft Office which includes Microsoft Excel and Microsoft Outlook (the communication interface) helps the organization in leveraging the information in the integrated solution in multiple ways.

The ease with which add on components like payroll, multiple level authorizations, subcontracting can be added gives the comfort to the organization that the solution will grow in number of users as well as in functionality to accommodate the growing needs of a growing organization. when the need arises.

PEBBLESTONE FASHION SAMADHAN (SOLUTION) BASED ON MICROSOFT DYNAMICS NAV

Microsoft Corporation is the largest software supplier in the world. With the Dynamics division, more than 150,000 businesses worldwide are offered a company wide solution that covers their complete business processes.

Microsoft Dynamics NAV is the highly successful solution for the small and medium sized businesses. It is a generic solution that covers financial administration, fixed assets, CRM, supply chain, logistics, service management, warehouse management and production in one integrated environment.

pebblestone|fashion Samadhan enriches the Microsoft Dynamics NAV solution, to make it suitable for companies in the fashion industry. Whether apparel, footwear, sporting goods or accessories companies, whether production, wholesale or retail... pebblestone|fashion Samadhan, based on Microsoft Dynamics NAV, offers the solution for small and medium sized companies in the fashion industry.

Being officially 'Certified for Dynamics NAV', pebblestone|fashion Samadhan complies to the newest and highest Microsoft standards for partner developed software solutions that are based on Microsoft Dynamics NAV. This grading offers the ability to distinguish pebblestone|fashion Samadhan as a solution that complies to the stringent quality requirements set by Microsoft.

Built around Microsoft Dynamics NAV, pebblestone|fashion Samadhan uses its same recognizable look and feel. This makes it very easy to get used to when starting up working with pebblestone|fashion Samadhan.

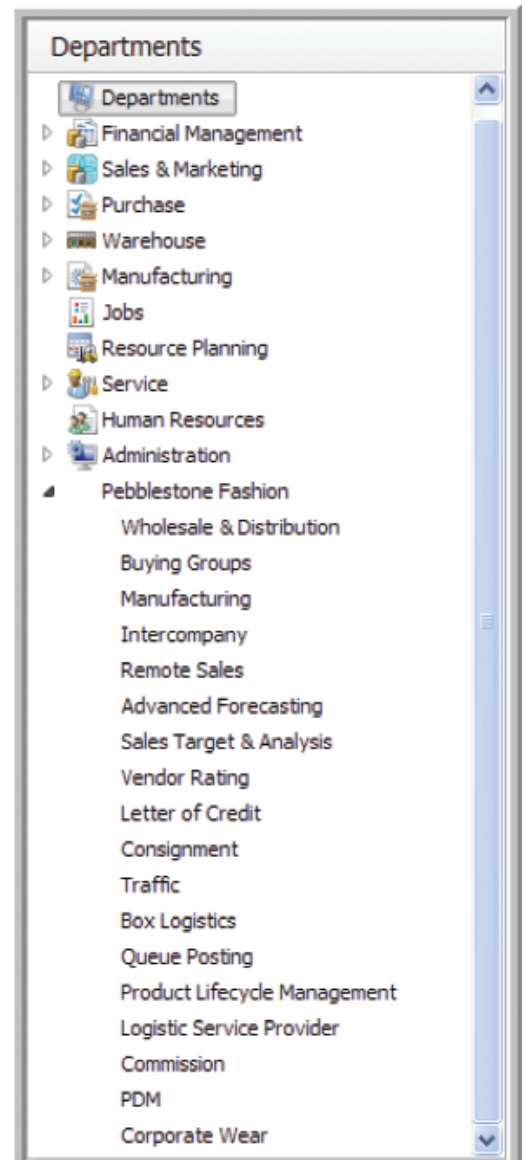
pebblestone|fashion Samadhan is based on the latest worldwide version of Microsoft Dynamics NAV. The standard version is in English. This set-up makes it easy to create a local version of pebblestone|fashion Samadhan in any country in the world.

Merging the worldwide pebblestone|fashion Samadhan version with the local version of standard NAV ensures that both the local legal requirements and the specific requirements of the fashion industry are fully covered. All of this completely in the local language.

pebblestone|fashion Samadhan is available in multiple languages, such as English, Dutch, French, German, Italian, Spanish, Portuguese etc. and has been sold and implemented in as many countries.

The main issue that pebblestone|fashion Samadhan covers, is the fact that fashion companies are working with items that come in many variants. This concerns not only colors and sizes, but also fabrics, designs, multiple size dimensions etc. Using a standard solution makes it very laborious to enter, maintain and view information like basic item information, SKU-information, sales and purchase prices, Bills of Materials, technical specifications and order information.

pebblestone|fashion Samadhan has solved that by offering very flexible matrix functionality, both in standard two-dimensional and in more advanced multidimensional matrix form. This functionality is extended through the whole solution, so not only in sales but also in purchases, logistics and production.



Another characteristic feature of the fashion industry is the presales process. Two or more collections each year are sold using samples and only delivered months later. This requires very specific functionalities which are covered by pebblestone|fashion Samadhan. Preserving historic orders, registering back-orders in detail, including their origins, entering sales order targets and viewing the progress of presales on a daily basis from any required point of view are just a few examples of the many added functionalities in pebblestone|fashion Samadhan.

BASED ON LATEST VERSION OF DYNAMICS NAV

In the area of production, the most important aspect of fashion companies is planning. That often takes place at accumulated levels instead of at the lowest, most detailed level. pebblestone|fashion Samadhan offers the required adjustments to the MPS/MRP processes as they are available in Microsoft Dynamics NAV. This concerns actually changing the level on which planning processes take place as well as showing detailed information on accumulated levels.

In case of advanced requirements for specific business processes, that may not be fully covered by pebblestone|fashion Samadhan functionality, Pebblestone is partnering with market experts on the areas concerned. Altogether, focused on delivering the total fashion solution.

MODULES AVAILABLE

pebblestone|fashion Samadhan has a modular construction, offering the following modules:

Starter Pack

- Wholesale & Distribution
- Buying Groups
- Sales Target & Analysis
- Vendor Rating
- Logistic Service Providers
- Letter of Credit
- Queue posting
- EDI Fashion United
- Commission

Advanced Pack

- Forecasting
- Surcharge Posting
- Extended Calculation
- Box Logistics
- Advance Prepack
- Value Added Services

PLM

- Traffic
- Product Lifecycle Management

Corporate Wear

- Corporate Wear
- Corporate Wear Entitlements

Additional

- Manufacturing
- Intercompany
- Product Data Management
- Remote Managed Inventory
- LS Retail Connector
- Fashion Portals
- Private Label
- Electronic Documents

BUSINESS PROCESSES

General Functionalities

- Multiple companies within one database
- Multiple language within each company
- Completely integrated commercial, logistic and financial information
- Easy viewing and maintenance of information through matrix
- Adjusted reports for information in matrix form.
- Trendscape functionality for continuous switching between views per day, week, month, period and year.
- Extensive reporting possibilities
- Easy, intuitive, graphical (WYSIWYG) report designer
- Certified for Microsoft Dynamics NAV
- 100% integration with Microsoft Office (Word, Excel, Outlook)

Fashion Functionalities

- Matrix structure in all processes, on screen and in documents, standard 2-dimensional and alternative multidimensional

- Clear distinction between presales and direct orders
- Replacement functionality for easy adjustment of order book as a result of collection development during presales period
- Saving both historic orders and actual deliveries
- Extensive possibilities to analyze the differences between original orders and actual deliveries, through posting of variances.

Product Data Management

- User defined categories of items, materials and accessories
- Extensive size sheets with user defined specifications
- Orderly setup of BOMs by categories
- Specific material cards per category
- Easy viewing and maintenance of BOMs
- Attachment of unlimited number of files, like pictures, drawings, specification sheets etc.
- Definition of packing and labeling instructions
- Linking of routings
- Easy creation of final item from PDM item.

ONE FULLY INTEGRATED SOLUTION FOR;

- Brand Owner
- CMT
- Manufacturing
- Private Label
- Wholesalers & Distributors
- Retail

All the essential pre-sales to supply business processes are covered including: Planning, Design, Sourcing, Purchasing, Logistics, Warehousing and Financial Administration.

THIS CAN BE ADOPTED IN FOLLOWING BUSINESSES;

- Footwear
- Apparel
- Fashion Accessories
- Promotional Wear
- Work Wear
- Sporting Goods

SOLUTION HIGHLIGHTS

Items

- Variant structure for colors and sizes or other main dimensions
- Possibility for up to 8 extra dimensions, like length sizes, width sizes, lasts, fabrics, etc.
- Large number of characteristics to classify items
- Prices per model/item/size/color and customer/customer group/date
- Flexible possibilities for automatic calculation of sales prices
- Assortments
- All common cost price methods
- Multilingual descriptions
- Extensive status structure, controlling company processes

Sales

- Extensive status structure on customers, controlling company processes
- Order confirmations, invoices and other sales documents in customer language
- Distinction of presales and never out-of-stock sales by order types
- Distinction between sell-to-customer, bill-to-customer and ship-to-customer
- As many ship-to-addresses per customer as required
- Large number of characteristics to classify customers
- Flexible discount structures
- Direct invoicing without preceding sales order
- Connecting sales and purchase orders for drop shipments and customer specific items
- Easy order entry through matrix
- Order entry on the basis of customer item number or using barcodes
- Automatic creation of sales orders from quotes and block orders
- Order tracking and tracing
- Multiple delivery dates within one sales order
- Register and analyze order differences with reason codes
- Save historic sales orders

And many more functionalities.....

Edit - Item Card - 10098 - Hiking shoes uni

General

No.: 10098 Brand Code: AWESOME
 Description: Hiking shoes uni Item Status: FREE
 Base Unit of Measure: PAIR Delivery Period: 2014FW-1
 Assembly BOM: No Search Description: HIKING SHOES UNI
 Item Category Code: FOOTWEAR Inventory: 240
 Product Group Code: SHOES Qty. on Purch. Order: 1.344
 Gender: WOMEN Qty. on Sales Order: 398
 Size Group Code: SHOE-W-EU Last Date Modified: 12/10/2015
 Colour Group Code: SHOES Qty. on Prod. Order: 360
 Collection: OUTDOOR Stockout Warning: Default (Yes)
 Season: 2014FW Prevent Negative Inventory: Default (No)
 Sell-to Customer No.: 1006

PF Picture

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Links

Edit - Matrix - 101011 - Hiking shoes uni

General

Matrix Value: Order Quantity Show Description:
 Statistic Value: Show Totals:
 Component System:

Matrix

Line	Colour	Description	Total	34	35	36	37	38	39	40	41	42
BEIGE	Beige		60	120	180	240	240	180	180	120	120	
BLACK	Black		24	36	48	60	60	60	48	36		

Matrix Details

Prod. Order No.: 101011
 Item No.: 10098
 Description: Hiking shoes uni
 Location Code: CW

Picture

Edit - Prod. Order Components - 101007 Hiking shoes uni 10098

Prod. Order Components

Item No.	Variant Code	Due Date
M-10039	BEIGE-34	11/27/2
M-10040		11/27/2
M-10041		11/27/2
M-10042	GREY	11/27/2
M-10043	GREY	11/27/2
M-10044		11/27/2
M-10046		11/27/2
M-10039	BEIGE-35	11/25/2
M-10040		11/25/2
M-10041		11/25/2
M-10042	GREY	11/25/2
M-10043	GREY	11/25/2
M-10044		11/25/2
M-10046		11/25/2
M-10039	BEIGE-36	11/21/2

View - Components Matrix Statistics - 101007 Hiking shoes uni 10098

Components Matrix Statistics

Item No.	Description	Unit of Measure Code	Expected Quantity	Remaining Quantity	Cost Amount
M-10039	Upper (semi-finished produ...	PCS	400	400	5,999,92
M-10040	Sole	PCS	400	400	2,000,00
M-10041	Heel	PCS	400	400	1,200,20
M-10042	Shoe Laces	PAIR	200	200	100,00
M-10043	Yarn	M	212	212	21,20
M-10044	Shoe Box	PCS	200	200	299,97
M-10046	Price label	PCS	200	200	2,00

For More Information

For more information about Microsoft products and services, call the Microsoft Sales Information Center at (800) 426-9400. In Canada, call the Microsoft Canada Information Centre at (877) 568-2495. Customers who are deaf or hard-of-hearing can reach Microsoft text telephone (TTY/TDD) services at (800) 892-5234 in the United States or (905) 568-9641 in Canada. Outside the 50 United States and Canada, please contact your local Microsoft subsidiary. To access information using the World Wide Web, go to: www.microsoft.com

For more information about Garment Samadhan and services, call 92040 66516 or visit the Web site at: www.samadhanindia.com

Software and Services

Microsoft Dynamics NAV
Microsoft Windows Server 2008

Hardware

IBM compatible servers

Partner

SAMADHAN

Microsoft Partner

Silver Enterprise Resource Planning

Samadhan

Samadhan is a Microsoft Partner with Silver Competency, specializing in ERP implementation, and has expertise in providing state-of-the-art and innovative Infotech solutions for manufacturing, real estate, educational institutions, auto ancillaries, sales and distributions, retail, power plants, sea food, hospitals and similar industries.

An Information Technology Consulting Company set-up in 1989 in India, it is a leading solution provider in Eastern India.

K3 Software Solutions

Fuelled by industry expertise and the desire for excellence in execution, K3 Software Solutions strives to provide its customers with repeatable industry solutions that meet their needs and deliver measurable business benefits, all built using Microsoft technology.

pebblestone|fashion is the leading business software solution from K3 Software for companies in the fashion industry, based on Microsoft Dynamics.

Over 10,000 daily users in more than 700 companies across 40 countries have already made pebblestone|fashion their fashion software solution of choice. pebblestone|fashion enables them to excel in business.

Microsoft Dynamics NAV

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like familiar Microsoft software such as Microsoft Office, which means less of a learning curve for your people, so they can get up and running quickly and focus on what's most important. And because it is from Microsoft, it easily works with the systems that your company already has implemented. By automating and streamlining financial, customer relationship, and supply chain processes, Microsoft Dynamics brings together people, processes, and technologies, increasing the productivity and effectiveness of your business, and helping you drive business success.

For more information about Microsoft Dynamics, go to: www.microsoft.com/dynamics



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